

**CCSAM BUDGET**

|                                         | March 31, 2026<br>Budget | March 31, 2026<br>IFF Budget | March 31, 2025<br>Forecast | March 31, 2025<br>Budget | March 31, 2024<br>Audit |
|-----------------------------------------|--------------------------|------------------------------|----------------------------|--------------------------|-------------------------|
| updated:                                | 19-Sep-25                |                              |                            |                          |                         |
| <b>REVENUE</b>                          |                          |                              |                            |                          |                         |
| <b>SPORT MANITOBA FUNDING</b>           |                          |                              |                            |                          |                         |
| 4010 Block Funding                      | \$ 65,000.00             | \$ 65,000.00                 | \$ 65,000.00               | \$ 65,000.00             | \$ 65,000.00            |
| Sport Development Funding               |                          |                              |                            |                          |                         |
| 4024 Sport Initiative                   | \$ 12,500.00             | \$ 12,500.00                 | \$ 12,500.00               | \$ 12,500.00             | \$ 11,500.00            |
| 4025 Performance Pathway                | \$ 15,500.00             | \$ 15,500.00                 | \$ 15,500.00               | \$ 15,500.00             | \$ 14,500.00            |
| 4030 Canada Games                       | \$ 15,000.00             | \$ 15,000.00                 | \$ -                       | \$ -                     | \$ -                    |
| 4035 Manitoba Games                     | \$ 12,500.00 1           | \$ 15,000.00 1               | \$ - 1                     | \$ -                     | \$ -                    |
| 4050 Coaching Unit                      | \$ 3,000.00              | \$ 3,000.00                  | \$ 6,436.00                | \$ 5,620.00              | \$ 5,235.00             |
| 4055 Bilateral Program                  | \$ 3,000.00              | \$ 3,000.00                  | \$ -                       | \$ 3,000.00              | \$ 3,000.00             |
| 4080 Community Development Grant        | \$ -                     | \$ -                         | \$ -                       | \$ 700.00                | \$ 700.00               |
| 4070 Sport Program Funding              | \$ 37,800.00             | \$ 37,800.00                 | \$ 37,800.00               | \$ 37,800.00             | \$ 37,800.00            |
| <b>TOTAL SPORT MANITOBA FUNDING</b>     | <b>\$ 164,300.00</b>     | <b>\$ 166,800.00</b>         | <b>\$ 137,236.00</b>       | <b>\$ 140,120.00</b>     | <b>\$ 137,735.00</b>    |
| <b>FUNDRAISING/GRANT REVENUE</b>        |                          |                              |                            |                          |                         |
| ACSC Funding                            | \$ 5,000.00              | \$ 5,000.00                  | \$ -                       | \$ 5,000.00              | \$ 20,000.00            |
| 4120 Misc. Revenue                      | \$ -                     | \$ -                         | \$ -                       | \$ -                     | \$ -                    |
| <b>TOTAL FUNDRAISING REVENUE</b>        | <b>\$ 5,000.00</b>       | <b>\$ 5,000.00</b>           | <b>\$ -</b>                | <b>\$ 5,000.00</b>       | <b>\$ 20,000.00</b>     |
| <b>HIGH PERFORMANCE PROGRAM REVENUE</b> |                          |                              |                            |                          |                         |
| 4220 Training Camp Income               | \$ 600.00                | \$ 600.00                    | \$ 568.00                  | \$ 1,500.00              | \$ 1,619.00             |
| 4250 Travel Recovery                    | \$ 31,800.00             | \$ 31,800.00                 | \$ 32,155.00               | \$ 30,000.00             | \$ 22,367.00            |
| 4270 Uniform Recovery                   | \$ -                     | \$ -                         | \$ -                       | \$ -                     | \$ -                    |
| <b>TOTAL HIGH PERF PRGM REVENUE</b>     | <b>\$ 32,400.00</b>      | <b>\$ 32,400.00</b>          | <b>\$ 32,723.00</b>        | <b>\$ 31,500.00</b>      | <b>\$ 23,986.00</b>     |
| <b>PROGRAM/EVENT REVENUE</b>            |                          |                              |                            |                          |                         |
| 4310 Banquet                            | \$ 340.00                | \$ 340.00                    | \$ 282.00                  | \$ 500.00                | \$ 6.00                 |
| 4320 Membership Fees                    | \$ 31,000.00             | \$ 31,000.00                 | \$ 34,058.00               | \$ 30,000.00             | \$ 24,120.00            |
| 4330 Event Sponsorship                  | \$ -                     | \$ -                         | \$ -                       | \$ -                     | \$ -                    |
| 4335 Coach/Officials Course fees        | \$ 700.00                | \$ 700.00                    | \$ 1,567.00                | \$ 450.00                | \$ 625.00               |
| 4347 Chris McCubbins School Ski program | \$ 4,750.00              | \$ 4,750.00                  | \$ 7,515.00 2              | \$ -                     | \$ 1,520.00 2           |
| 4380 Open House                         | \$ 3,000.00              | \$ 3,000.00                  | \$ 1,639.00                | \$ 1,400.00              | \$ 1,421.00             |
| 4375 Youth Program                      | \$ 2,500.00              | \$ 2,500.00                  | \$ 3,250.00                | \$ 2,070.00              | \$ 2,504.00             |
| <b>TOTAL PROGRAM/EVENT REVENUE</b>      | <b>\$ 42,290.00</b>      | <b>\$ 42,290.00</b>          | <b>\$ 48,311.00</b>        | <b>\$ 34,420.00</b>      | <b>\$ 30,196.00</b>     |
| <b>WINDSOR PARK REVENUE</b>             |                          |                              |                            |                          |                         |
| 4440 Equipment Sale                     | \$ -                     | \$ -                         | \$ 3,000.00 3              | \$ -                     | \$ 4,000.00 3           |
| 4510 Ski Rentals                        | \$ 40,000.00             | \$ 40,000.00                 | \$ 43,265.00               | \$ 42,000.00 4           | \$ 11,757.00            |
| 4515 Ski School                         | \$ 17,000.00             | \$ 17,000.00                 | \$ 17,107.00               | \$ 21,000.00 4           | \$ 5,172.00             |
| 4520 Trail Fees                         | \$ 106,000.00            | \$ 100,000.00                | \$ 105,035.00              | \$ 126,000.00 4          | \$ 51,274.00            |
| 4525 Services                           | \$ 2,000.00              | \$ 2,000.00                  | \$ 3,472.00                | \$ 2,000.00              | \$ 790.00               |
| 4530 Concessions                        | \$ 5,000.00              | \$ 5,000.00                  | \$ 7,592.00                | \$ 5,000.00              | \$ 2,083.00             |
| 4535 Merchandise                        | \$ 1,500.00              | \$ 1,500.00                  | \$ 2,122.00                | \$ 700.00                | \$ 909.00               |
| 4540 Miscellaneous Revenue              | \$ 1,800.00              | \$ 1,800.00                  | \$ 534.00                  | \$ 1,800.00              | \$ 364.00               |
| 4545 Rental Equipment Sale              | \$ -                     | \$ -                         | \$ -                       | \$ -                     | \$ -                    |
| 4547 Special Events                     | \$ -                     | \$ -                         | \$ -                       | \$ -                     | \$ -                    |
| 4548 Donations                          | \$ 2,500.00              | \$ 2,500.00                  | \$ 3,000.00                | \$ 2,500.00              | \$ 1,242.00             |
| <b>TOTAL WINDSOR PARK REVENUE</b>       | <b>\$ 175,800.00</b>     | <b>\$ 169,800.00</b>         | <b>\$ 185,127.00</b>       | <b>\$ 201,000.00</b>     | <b>\$ 77,591.00</b>     |
| <b>OTHER REVENUE</b>                    |                          |                              |                            |                          |                         |
| 4610 Miscellaneous Revenue              | \$ -                     | \$ -                         | \$ -                       | \$ -                     | \$ 3,622.00             |
| 4615 Bank Interest                      | \$ 4,000.00              | \$ 4,000.00                  | \$ 7,564.00                | \$ 4,000.00              | \$ 4,507.00             |
| Amortization-deferred contribution      |                          |                              |                            |                          | \$ 22,622.00            |
| <b>TOTAL OTHER REVENUE</b>              | <b>\$ 4,000.00</b>       | <b>\$ 4,000.00</b>           | <b>\$ 7,564.00</b>         | <b>\$ 4,000.00</b>       | <b>\$ 8,129.00</b>      |
| <b>TOTAL REVENUE</b>                    | <b>\$ 423,790.00</b>     | <b>\$ 420,290.00</b>         | <b>\$ 410,961.00</b>       | <b>\$ 416,040.00</b>     | <b>\$ 297,637.00</b>    |
| <b>EXPENSE</b>                          |                          |                              |                            |                          |                         |
| <b>ADMINISTRATION EXPENSE</b>           |                          |                              |                            |                          |                         |
| 5001 Bank Rec Adjustments               | \$ -                     | \$ -                         | \$ -                       | \$ -                     | \$ -                    |
| 5004 Bank Charges                       | \$ 3,500.00              | \$ 3,500.00                  | \$ 3,433.00                | \$ 2,000.00              | \$ 2,199.00             |
| 5026 Meetings                           | \$ -                     | \$ - 5                       | \$ 6,973.00                | \$ 4,300.00              | \$ 4,207.00             |
| 5016 Sport Insurance                    | \$ 1,300.00              | \$ 1,300.00                  | \$ 1,212.00                | \$ 760.00                | \$ 761.00               |
| 5024 Professional Fees                  | \$ 5,000.00              | \$ 5,000.00                  | \$ 4,679.00                | \$ 5,000.00              | \$ 4,880.00             |

## CCSAM BUDGET

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|-----------------------------------------------|--------------------------|------------------------------|----------------------------|--------------------------|-------------------------|
| updated:                                      | 19-Sep-25                |                              |                            |                          |                         |
| 5030 Advertising/Promotional                  | \$ 450.00                | \$ 450.00                    | \$ 441.00                  | \$ -                     | \$ -                    |
| 5042 Office Support/Equipment                 | \$ 8,500.00              | \$ 8,500.00                  | \$ 8,190.00                | \$ 8,500.00              | \$ 8,541.00             |
| 5044 Payroll Charges                          | \$ 11,500.00             | \$ 11,500.00                 | \$ 11,491.00               | \$ 9,819.00              | \$ 9,872.00             |
| <b>Subgroup Total: ADMINISTRATION</b>         | <b>\$ 30,250.00</b>      | <b>\$ 30,250.00</b>          | <b>\$ 36,419.00</b>        | <b>\$ 30,379.00</b>      | <b>\$ 30,460.00</b>     |
| 5068 Executive Director Salaries and benefits | \$ 54,000.00             | \$ 54,000.00                 | \$ 53,885.00               | \$ 54,750.00             | \$ 54,751.00            |
| 5072 Administrative Assistance                | \$ 4,000.00              | \$ 4,000.00                  | \$ 4,043.00                | \$ 3,250.00              | \$ 2,880.00             |
| <b>Subgroup Total: SALARIES</b>               | <b>\$ 58,000.00</b>      | <b>\$ 58,000.00</b>          | <b>\$ 57,928.00</b>        | <b>\$ 58,000.00</b>      | <b>\$ 57,631.00</b>     |
| 5080 Bad Debt Expense                         | \$ -                     | \$ -                         | \$ -                       | \$ -                     | \$ -                    |
| 5082 Miscellaneous Expense                    | \$ 300.00                | \$ 300.00                    | \$ 235.00                  | \$ 300.00                | \$ 378.00               |
| GST Expense                                   | \$ 1,200.00              | \$ 1,200.00                  | \$ 1,238.00                |                          | \$ 1,141.00             |
| <b>ADMINISTRATION EXPENSE TOTAL</b>           | <b>\$ 89,750.00</b>      | <b>\$ 89,750.00</b>          | <b>\$ 95,820.00</b>        | <b>\$ 88,679.00</b>      | <b>\$ 89,610.00</b>     |
| <b>PROVINCIAL DEVELOPMENT PROGRAM EXPENSE</b> |                          |                              |                            |                          |                         |
| 5208 Canada Games                             | \$ -                     | \$ -                         | \$ -                       | \$ -                     | \$ -                    |
| 5217 License/Entry Fees                       | \$ 8,000.00              | \$ 8,000.00                  | \$ 11,754.00               | \$ 7,015.00              | \$ 7,663.00             |
| 5220 Training Camp Expense                    | \$ 1,500.00              | \$ 1,500.00                  | \$ 325.00                  | \$ 1,500.00              | \$ 3,324.00             |
| 5230 Sport Science                            | \$ 5,500.00              | \$ 5,500.00                  | \$ 4,750.00                | \$ 6,500.00              | \$ 3,406.00             |
| 5235 PDP Equipment                            | \$ 3,000.00              | \$ 3,000.00                  | \$ 2,543.00                | \$ 3,000.00              | \$ 2,747.00             |
| 5237 PDP Coach/Athlete Development            | \$ 8,100.00              | \$ 8,100.00                  | \$ 10,501.00               | \$ 13,000.00             | \$ 17,630.00            |
| 5245 Coach expense                            | \$ 2,300.00              | \$ 2,300.00                  | \$ 3,347.00                | \$ 1,500.00              | \$ 1,656.00             |
| 5255 Travel/Trips                             | \$ 40,000.00             | \$ 40,000.00                 | \$ 42,623.00               | \$ 37,000.00             | \$ 28,689.00            |
| 5275 Team Coach Salary                        | \$ 20,000.00             | \$ 20,000.00                 | \$ 21,125.00               | \$ 15,000.00             | \$ 12,460.00            |
| <b>TOTAL PDP EXPENSE</b>                      | <b>\$ 88,400.00</b>      | <b>\$ 88,400.00</b>          | <b>\$ 96,968.00</b>        | <b>\$ 84,515.00</b>      | <b>\$ 77,575.00</b>     |
| <b>PROGRAM/EVENT EXPENSE</b>                  |                          |                              |                            |                          |                         |
| 5305 Banquet                                  | \$ 1,600.00              | \$ 1,600.00                  | \$ 1,575.00                | \$ 1,000.00              | \$ 3,370.00             |
| 5310 Nordiq Canada Membership                 | \$ 28,000.00             | \$ 28,000.00                 | \$ 28,872.00               | \$ 32,000.00             | \$ 22,566.00            |
| 5327 Chris McCubbins Youth Program            | \$ 7,750.00              | \$ 7,750.00                  | \$ 7,515.00                | \$ 3,000.00              | \$ 4,520.00             |
| 5335 Coach/Officials/Instructor Development   | \$ 3,000.00              | \$ 3,000.00                  | \$ 3,556.00                | \$ 3,000.00              | \$ 1,875.00             |
| 5350 Club Funding Grant                       | \$ 10,000.00             | \$ 6,000.00                  | \$ 20,499.00               | \$ 20,000.00             | \$ 19,898.00            |
| 5355 Provincials / Events                     | \$ 1,500.00              | \$ 1,500.00                  | \$ 1,210.00                | \$ 6,000.00              | \$ 5,419.00             |
| 5363 MB Winter Games                          | \$ 12,500.00             | \$ 15,000.00                 | \$ -                       | \$ -                     | \$ -                    |
| 5375 Youth Programs                           | \$ 3,000.00              | \$ 3,000.00                  | \$ 2,160.00                | \$ 4,000.00              | \$ 3,747.00             |
| <b>Subgroup Total: TRAILS/GROOMING</b>        | <b>\$ 67,350.00</b>      | <b>\$ 65,850.00</b>          | <b>\$ 65,387.00</b>        | <b>\$ 69,000.00</b>      | <b>\$ 61,395.00</b>     |
| <b>WINDSOR PARK FACILITY EXPENSE</b>          |                          |                              |                            |                          |                         |
| 5410 Equipment Maintenance                    | \$ 4,000.00              | \$ 4,000.00                  | \$ 16,569.00               | \$ 4,500.00              | \$ 1,729.00             |
| 5412 Equipment Purchase                       | \$ -                     | \$ -                         | \$ 9,706.00                | \$ -                     | \$ 568.00               |
| 5415 Fuel                                     | \$ 4,000.00              | \$ 4,000.00                  | \$ 4,000.00                | \$ 3,000.00              | \$ 2,245.00             |
| 5420 Vehicle Insurance                        | \$ 1,050.00              | \$ 1,050.00                  | \$ 1,024.00                | \$ 2,000.00              | \$ 2,150.00             |
| 5425 General Labour                           | \$ -                     | \$ -                         | \$ -                       | \$ -                     | \$ 3,295.00             |
| 5515 Tracking Labour                          | \$ 32,000.00             | \$ 32,000.00                 | \$ 32,732.00               | \$ 30,000.00             | \$ 22,609.00            |
| 5440 Miscellaneous                            | \$ -                     | \$ -                         | \$ 88.00                   | \$ -                     | \$ -                    |
| <b>Subgroup Total: TRAILS/GROOMING</b>        | <b>\$ 41,050.00</b>      | <b>\$ 41,050.00</b>          | <b>\$ 64,119.00</b>        | <b>\$ 39,500.00</b>      | <b>\$ 32,596.00</b>     |
| 5502 Administration & Operations              | \$ 6,000.00              | \$ 6,000.00                  | \$ 5,568.00                | \$ 8,000.00              | \$ 4,451.00             |
| 5507 Utilities                                | \$ 10,000.00             | \$ 10,000.00                 | \$ 5,710.00                | \$ 10,000.00             | \$ 11,975.00            |
| 5510 Other Services                           | \$ 4,000.00              | \$ 4,000.00                  | \$ 19,663.00               | \$ 9,000.00              | \$ 19,602.00            |
| 5540 Marketing/Advertising                    | \$ 2,000.00              | \$ 2,000.00                  | \$ 2,000.00                | \$ 3,000.00              | \$ 1,197.00             |
| 5560 Miscellaneous Expense                    | \$ 300.00                | \$ 300.00                    | \$ 215.00                  | \$ 500.00                | \$ -                    |
| 5565 Concessions                              | \$ 2,500.00              | \$ 2,500.00                  | \$ 3,755.00                | \$ 4,000.00              | \$ 1,081.00             |
| 5570 Ski Rentals                              | \$ 11,000.00             | \$ 11,000.00                 | \$ 380.00                  | \$ -                     | \$ 5,725.00             |
| 5575 Merchandise                              | \$ 1,000.00              | \$ 1,000.00                  | \$ 1,028.00                | \$ 3,000.00              | \$ 1,296.00             |
| 5580 Ski School (Wages)                       | \$ 9,000.00              | \$ 9,000.00                  | \$ 10,750.00               | \$ 14,500.00             | \$ 2,498.00             |
| 5585 Salaries                                 | \$ 89,000.00             | \$ 89,000.00                 | \$ 88,193.00               | \$ 77,000.00             | \$ 54,064.00            |
| <b>Subgroup Total: CLUBHOUSE</b>              | <b>\$ 134,800.00</b>     | <b>\$ 134,800.00</b>         | <b>\$ 137,262.00</b>       | <b>\$ 129,000.00</b>     | <b>\$ 101,889.00</b>    |
| <b>TOTAL WINDSOR PARK FACILITY EXPENSE</b>    | <b>\$ 175,850.00</b>     | <b>\$ 175,850.00</b>         | <b>\$ 201,381.00</b>       | <b>\$ 168,500.00</b>     | <b>\$ 134,485.00</b>    |
| Depreciation                                  |                          |                              |                            |                          | \$ 64,930.00            |
| <b>TOTAL EXPENSE</b>                          | <b>\$ 421,350.00</b>     | <b>\$ 419,850.00</b>         | <b>\$ 459,556.00</b>       | <b>\$ 410,694.00</b>     | <b>\$ 427,995.00</b>    |
| <b>PROJECTED SURPLUS (DEFICIT)</b>            | <b>\$ 2,440.00</b>       | <b>\$ 440.00</b>             | <b>-\$ 48,595.00</b>       | <b>\$ 5,346.00</b>       | <b>-\$ 130,358.00</b>   |
| OPENING EQUITY                                | \$ 173,068.00            | \$ 173,068.00                | \$ 221,663.00              | \$ 221,663.00            | \$ 352,021.00           |

# CCSAM BUDGET

|                   | March 31, 2026<br>Budget | March 31, 2026<br>IFF Budget | March 31, 2025<br>Forecast | March 31, 2025<br>Budget | March 31, 2024<br>Audit |
|-------------------|--------------------------|------------------------------|----------------------------|--------------------------|-------------------------|
| updated:          | 19-Sep-25                |                              |                            |                          |                         |
| RETAINED EARNINGS | \$ 175,508.00            | \$ 173,508.00                | 15 \$ 173,068.00           | \$ 227,009.00            | \$ 221,663.00           |

## Notes:

1. Deferred \$7500 from 2025
2. Income from deferred revenue
3. Ginzu (Wildwood) in 2024, Tundra skidoo in 2025
4. Fees increased 5% from previous year
5. NC 2025 AGM is virtual - no travel
6. Coaching Conference attendance (1 in 2025 vs 8 in 2024)
7. Poor winter = less sessions/expense
8. Reduced to balance budget
9. \$9K Yamaha engine
10. \$8K lighting/trail project finished + \$7K snowmaking (tractor rental plus equipment)
11. new trail/lights work plus snowmaking equipment
12. Final work on new trail/lights, final repair on previous vandalism, tractor rental
13. Just usual upkeep/snow removal, no more trail enhancements, and hope for no major breakdowns etc.
14. Need to replace old skis (to sell at Open House)
15. 12 months Operating Reserve Fund (Equity) goal = \$395K