

CCSAM BUDGET

	March 31, 2021 FORECAST	March 31, 2021 COVID BUDGET	March 31, 2020 AUDIT	March 31, 2020 BUDGET	March 31, 2019 AUDIT
	updated	Board approved			
	15-Oct-20	05-Oct-20			
REVENUE					
SPORT MANITOBA FUNDING					
Block Funding	\$ 65,000.00	\$ 65,000.00	\$ 63,700.00	\$ 63,700.00	\$ 63,700.00
Sport Development Funding					
Sport Initiative	\$ 9,500.00	\$ 5,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00
Performance Pathway	\$ 10,000.00	\$ 5,000.00	\$ 10,500.00	\$ 10,500.00	\$ 11,500.00
Hosting Support	\$ -	\$ -	\$ -	\$ -	\$ -
Sport MB - Para Nordic	\$ -	\$ -	\$ 250.00	\$ 250.00	\$ -
Canada Games	\$ 2,000.00	\$ -	\$ 2,100.00	\$ -	\$ 34,884.00
Manitoba Games	\$ 2,500.00	\$ -	\$ -	\$ -	\$ 375.00
Competitive Uniform Subsidy	\$ -	\$ -	\$ -	\$ -	\$ -
Coaching Unit	\$ -	\$ -	\$ 1,200.00	\$ 1,500.00	\$ -
Athlete Assistance Program	\$ -	\$ -	\$ -	\$ -	\$ -
Bilateral Program (Inner City School Ski)	\$ -	\$ -	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00
COVID - Sport Emergency Support Fund (ESF)	\$ 6,000.00 ⁹	\$ 6,000.00			
Canadian Emergency Wage Subsidy (CEWS)	\$ 1,920.00 ⁸	\$ 1,920.00			
TOTAL SPORT MANITOBA FUNDING	\$ 96,920.00	\$ 82,920.00	\$ 92,750.00	\$ 90,950.00	\$ 125,459.00
FUNDRAISING/GRANT REVENUE					
Sport Program Funding (formerly Lotteries) Revenue	\$ 37,800.00	\$ 37,800.00	\$ 36,300.00	\$ 36,300.00	\$ 36,300.00
WP Capital Project	\$ 2,438.00	\$ 2,438.00	\$ 2,438.00	\$ 2,389.89	\$ -
Misc. Revenue	\$ -	\$ -	\$ 10.00	\$ -	\$ -
Swap Shop	\$ -	\$ -	\$ 87,778.00	\$ 70,000.00	\$ 74,695.00
TOTAL FUNDRAISING REVENUE	\$ 40,238.00	\$ 40,238.00	\$ 126,526.00	\$ 108,689.89	\$ 110,995.00
HIGH PERFORMANCE PROGRAM REVENUE					
Training Camp Income	\$ 1,000.00	\$ 1,000.00	\$ 8,642.00	\$ 12,000.00	\$ 13,963.00
Individual Fees	\$ -	\$ -	\$ -	\$ -	\$ -
Travel Recovery	\$ -	\$ -	\$ 14,669.00	\$ 24,000.00	\$ 24,403.00
Fundraising	\$ -	\$ -	\$ -	\$ -	\$ -
Uniform Recovery	\$ -	\$ -	\$ -	\$ -	\$ 4,150.00
TOTAL HIGH PERF PRGM REVENUE	\$ 1,000.00	\$ 1,000.00	\$ 23,311.00	\$ 36,000.00	\$ 42,516.00
PROGRAM/EVENT REVENUE					
Banquet	\$ -	\$ -	\$ 1,670.00	\$ 1,500.00	\$ 1,560.00
Membership Fees	\$ 14,000.00	\$ 14,000.00	\$ 24,774.00	\$ 22,000.00	\$ 22,140.00
Event Sponsorship	\$ -	\$ -	\$ -	\$ -	\$ -
NCCP/NOCP Dev (Course fees)	\$ 950.00	\$ 950.00	\$ 940.00	\$ 1,000.00	\$ 1,050.00
Get Off Your Butt And Ski (GGOYBAS)	\$ -	\$ -	\$ 2,400.00	\$ -	\$ 1,009.00
GGOYBAS Youth program	\$ -	\$ -	\$ 10,947.00	\$ -	\$ 338.00
Adaptive Skiing	\$ -	\$ -	\$ -	\$ -	\$ -
Provincial Championships	\$ -	\$ -	\$ 9,644.00	\$ -	\$ -
Special Events	\$ -	\$ -	\$ 502.00	\$ 225.00	\$ -
Youth Program	\$ 3,500.00	\$ 3,500.00	\$ 3,694.00	\$ 3,500.00	\$ 3,771.00
TOTAL PROGRAM/EVENT REVENUE	\$ 18,450.00	\$ 18,450.00	\$ 54,571.00	\$ 28,225.00	\$ 29,868.00
FACILITY/TRACKING REVENUE					
Tracking	\$ 26,000.00	\$ 25,000.00	\$ 24,844.00	\$ 28,000.00	\$ 30,615.00
TOTAL FACILITY/TRACKING REVENUE	\$ 26,000.00	\$ 25,000.00	\$ 24,844.00	\$ 28,000.00	\$ 30,615.00
WINDSOR PARK REVENUE					
Ski Rentals	\$ 15,000.00	\$ 15,000.00	\$ 41,481.00	\$ 30,000.00	\$ 40,725.00
Ski School	\$ 15,000.00	\$ 7,500.00	\$ 17,315.00	\$ 15,500.00	\$ 15,586.00
Windsor Park Trail Fees	\$ 65,000.00	\$ 30,000.00	\$ 81,866.00	\$ 65,000.00	\$ 81,875.00
Services	\$ -	\$ 500.00	\$ 786.00	\$ 1,000.00	\$ 2,070.00
Concessions	\$ -	\$ -	\$ 6,936.00	\$ 5,000.00	\$ 5,784.00
Merchandise	\$ -	\$ 250.00	\$ 1,700.00	\$ 400.00	\$ 449.00
Miscellaneous Revenue	\$ 1,200.00	\$ 500.00	\$ 4,929.00	\$ 1,100.00	\$ 2,270.00
Special Events	\$ -	\$ -	\$ -	\$ -	\$ -

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Sponsorship	\$ -	\$ -	\$ 688.00	\$ -	\$ 268.00
Rental Equipment Sale	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL WINDSOR PARK REVENUE	\$ 96,200.00	\$ 53,750.00	\$ 155,701.00	\$ 118,000.00	\$ 149,027.00
OTHER REVENUE					
National AGM Meeting	\$ -	\$ -	\$ -	\$ -	\$ -
Miscellaneous Revenue	\$ -	\$ -	\$ -	\$ -	\$ 1,200.00
Interest- Other	\$ 50.00	\$ 50.00	\$ 51.00	\$ 50.00	\$ 40.00
TOTAL OTHER REVENUE	\$ 50.00	\$ 50.00	\$ 51.00	\$ 50.00	\$ 1,240.00
TOTAL REVENUE	\$ 278,858.00	\$ 221,408.00	\$ 477,754.00	\$ 409,914.89	\$ 489,720.00
EXPENSE					
ADMINISTRATION EXPENSE					
Annual General Meeting	\$ -	\$ -	\$ 74.00	\$ 100.00	\$ 67.00
Bank Charges	\$ 500.00	\$ 500.00	\$ 480.00	\$ 700.00	\$ 360.00
Board	\$ 300.00	\$ 300.00	\$ 311.00	\$ 300.00	\$ 291.00
Vehicle Expenses	\$ 400.00	\$ 400.00	\$ 445.00	\$ 400.00	\$ 416.00
Parking Expense	\$ -	\$ -	\$ 90.00	\$ -	\$ -
Sport Insurance	\$ 1,500.00	\$ 1,500.00	\$ 1,002.00	\$ 1,000.00	\$ 990.00
Courier	\$ -	\$ -	\$ 15.00	\$ -	\$ -
Freight Expense	\$ -	\$ -	\$ -	\$ -	\$ -
Interest Charges	\$ -	\$ -	\$ 3.00	\$ -	\$ -
Professional Fees	\$ 8,000.00 ⁷	\$ 8,000.00	\$ -	\$ 3,600.00	\$ 3,600.00
National AGM Meeting	\$ -	\$ -	\$ 5,450.00	\$ 3,000.00	\$ 2,527.00
Computer expense	\$ 1,000.00	\$ 1,000.00	\$ 814.00	\$ 1,000.00	\$ 1,173.00
Photocopies	\$ 55.00	\$ 55.00	\$ 60.00	\$ 75.00	\$ 55.00
Postage	\$ 300.00	\$ 300.00	\$ 337.00	\$ 500.00	\$ 474.00
Telephone/Fax	\$ 700.00	\$ 700.00	\$ 830.00	\$ 650.00	\$ 611.00
Cellular	\$ 1,350.00	\$ 1,350.00	\$ 1,539.00	\$ 1,500.00	\$ 1,470.00
Printing	\$ 50.00	\$ 50.00	\$ 7.00	\$ 150.00	\$ -
Office Supplies	\$ 400.00	\$ 400.00	\$ 454.00	\$ 500.00	\$ 475.00
Payroll Charges	\$ 65.00	\$ 65.00	\$ 66.00	\$ 65.00	\$ 65.00
Storage	\$ 575.00	\$ 575.00	\$ 576.00	\$ 575.00	\$ 475.00
Program Development/Maintenance	\$ -	\$ -	\$ 164.00	\$ 2,000.00 ¹	\$ 712.00
Website/Internet	\$ 2,000.00	\$ 2,000.00	\$ 2,196.00	\$ 2,000.00	\$ 1,920.00
Administration Expenses-Other	\$ 400.00	\$ 400.00	\$ 360.00	\$ 500.00	\$ 381.00
Subgroup Total: ADMINISTRATION	\$ 17,595.00	\$ 17,595.00	\$ 15,273.00	\$ 18,615.00	\$ 16,062.00
Executive Director Salaries and benefits	\$ 57,200.00	\$ 57,200.00	\$ 53,826.00	\$ 56,000.00	\$ 55,790.00
Contract Position Salaries	\$ -	\$ -	\$ -	\$ -	\$ -
Administrative Assistance Salaries	\$ 3,600.00	\$ 2,000.00	\$ 1,648.00	\$ 2,000.00	\$ 1,868.00
Subgroup Total: SALARIES	\$ 60,800.00	\$ 59,200.00	\$ 55,474.00	\$ 58,000.00	\$ 57,658.00
Bad Debt Expense	\$ -	\$ -	\$ -	\$ -	\$ -
Miscellaneous Expense	\$ 200.00	\$ 200.00	\$ 343.00	\$ 200.00	\$ 5,870.00 ⁶
ADMINISTRATION EXPENSE TOTAL	\$ 78,595.00	\$ 76,995.00	\$ 71,090.00	\$ 76,815.00	\$ 79,590.00
FUNDRAISING EXPENSE					
Windsor Park Capital Expense	\$ 2,438.00	\$ 2,438.00	\$ 2,438.00	\$ -	\$ -
Club Lotteries Payout	\$ -	\$ -	\$ -	\$ 10,000.00	\$ 10,000.00
Subgroup Total: BINGO EXPENSE	\$ -	\$ -	\$ -	\$ 10,000.00	\$ 10,000.00
Swap Shop Individuals	\$ -	\$ -	\$ 10,015.00	\$ 8,500.00	\$ 8,973.00
Swap Shop Stores	\$ -	\$ -	\$ 65,832.00	\$ 50,000.00	\$ 54,715.00
Swap Shop - Other Expense	\$ -	\$ -	\$ 1,793.00	\$ 1,500.00	\$ 1,487.00
Subgroup Total: SWAP SHOP EXPENSE	\$ -	\$ -	\$ 77,640.00	\$ 60,000.00	\$ 65,175.00
TOTAL FUNDRAISING EXPENSE	\$ 2,438.00	\$ 2,438.00	\$ 80,078.00	\$ 70,000.00	\$ 75,175.00
HIGH PERFORMANCE PROGRAM EXPENSE					
5203 Sport MB Athlete Assistance	\$ -	\$ -	\$ -	\$ -	\$ -
5205 Club Coach Grant (see Club IFF)	\$ -	\$ -	\$ -	\$ 6,000.00	\$ 5,875.00

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5208 Canada Games	\$ 2,000.00	\$ -	\$ -	\$ -	\$ 45,495.00
5209 MB Cup Series	\$ 2,000.00	\$ 2,000.00	\$ 1,902.00	\$ 2,000.00	\$ 2,000.00
5210 Administration	\$ -	\$ -	\$ 250.00	\$ 400.00	\$ 349.00
5215 CCSAM Athlete Assistance	\$ -	\$ -	\$ 250.00	\$ -	\$ -
5217 License/Entry Fees	\$ 2,000.00 11	\$ -	\$ 6,185.00	\$ 5,000.00	\$ 4,940.00
5220 Training Camp Expense	\$ 2,000.00	\$ 2,000.00	\$ 3,559.00	\$ 12,000.00	\$ 3,178.00
Para Nordic HP	\$ -	\$ -	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00
5235 HP Equipment	\$ 2,500.00	\$ -	\$ 2,612.00	\$ 2,500.00	\$ 1,354.00
5237 HP Coach Development	\$ 2,000.00	\$ 900.00	\$ 1,761.00	\$ 1,500.00 2	\$ 594.00
5240 Fundraising	\$ -	\$ -	\$ -	\$ -	\$ -
5245 Coach expense	\$ 600.00 11	\$ -	\$ 2,391.00	\$ 3,000.00	\$ 1,984.00
5250 Marketing	\$ -	\$ -	\$ -	\$ -	\$ -
5255 Travel/Trips	\$ 1,000.00 11	\$ -	\$ 26,743.00	\$ 30,000.00	\$ 31,320.00
5260 Ski Team Van Rental	\$ 2,000.00 11	\$ -	\$ 5,497.00	\$ 6,000.00	\$ 6,870.00
5265 Uniforms Expense	\$ -	\$ -	\$ -	\$ -	\$ - 3
5275 MB Team Coach Salary	\$ 7,000.00 11	\$ -	\$ 15,835.00	\$ 20,000.00	\$ 22,082.00
TOTAL HIGH PERFORMANCE PROGRAM EXPENSE	\$ 23,100.00	\$ 4,900.00	\$ 71,985.00	\$ 93,400.00	\$ 131,041.00
PROGRAM/EVENT EXPENSE					
5305 Banquet	\$ 300.00	\$ 300.00	\$ 3,797.00	\$ 3,500.00	\$ 3,500.00
5310 CCC Membership	\$ 12,000.00	\$ 12,000.00	\$ 20,080.00	\$ 19,000.00	\$ 19,582.00
5325 Get Off Your Butt And Ski (GGOYBAS)	\$ -	\$ -	\$ 993.00	\$ -	\$ 1,008.00
5327 GGOYBAS Youth Program	\$ -	\$ -	\$ 24,180.00	\$ 5,000.00	\$ 5,337.00
5330 Marketing/Advertising	\$ -	\$ -	\$ -	\$ -	\$ -
5335 Coach/Officials Courses (NCCP/NOCP)	\$ 4,000.00	\$ 4,000.00	\$ 4,650.00	\$ 3,000.00	\$ 1,800.00
5340 Adaptive Ski Program	\$ -	\$ -	\$ -	\$ -	\$ -
5345 Event supplies	\$ 200.00	\$ 200.00	\$ 174.00	\$ 250.00	\$ 135.00
5350 Club Development Grant (now Club IFF)	\$ 20,000.00	\$ 20,000.00	\$ 20,000.00	\$ 3,000.00	\$ 2,250.00
5355 Provincial Championships	\$ 2,000.00	\$ 2,000.00	\$ 9,326.00	\$ 3,000.00	\$ 700.00
5363 MB Winter Games	\$ 2,500.00	\$ -	\$ -	\$ -	\$ -
Special Events	\$ 480.00	\$ 480.00	\$ 480.00	\$ 225.00	\$ 45.00 4
5375 Jackrabbits/Youth Program	\$ 4,000.00	\$ 4,000.00	\$ 4,137.00	\$ 4,000.00	\$ 3,858.00
5380 Equipment	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL PROGRAM/EVENT EXPENSE	\$ 45,480.00	\$ 42,980.00	\$ 87,817.00	\$ 40,975.00	\$ 38,215.00
FACILITY/TRACKING EXPENSE					
Equipment Lease	\$ 3,000.00 10	\$ -	\$ -	\$ -	\$ -
Equipment Maintenance Other Than TT	\$ 2,000.00	\$ 750.00	\$ 1,923.00	\$ 1,200.00	\$ 1,120.00
Equipment	\$ -	\$ -	\$ -	\$ 1,000.00	\$ 575.71
Fuel	\$ 1,750.00 12	\$ 960.00	\$ 1,417.00	\$ 1,600.00	\$ 1,847.79
Vehicle Insurance	\$ 454.00	\$ 454.00	\$ -	\$ 1,000.00	\$ 1,377.00
General Labour	\$ 1,600.00 12	\$ 1,200.00	\$ 1,350.00	\$ 1,200.00	\$ 1,208.00
Tracking Labour	\$ 9,000.00 12	\$ 6,500.00	\$ 6,840.00	\$ 7,000.00	\$ 7,024.00
Tow vehicle	\$ 1,200.00	\$ 1,000.00	\$ 1,200.00	\$ 1,500.00	\$ 1,762.50
Tracking Expense	\$ -	\$ -	\$ 231.00	\$ -	\$ -
TOTAL FACILITY/TRACKING EXPENSE	\$ 19,004.00	\$ 10,864.00	\$ 12,961.00	\$ 14,500.00	\$ 14,915.00
WINDSOR PARK EXPENSES					
Administration	\$ 300.00	\$ 300.00	\$ 340.00	\$ 300.00	\$ 373.00
Hydro - Windsor Park	\$ 1,400.00	\$ 1,400.00	\$ 1,056.00	\$ 1,700.00	\$ 1,413.00
WP Utilities (Phone/Internet)	\$ 1,000.00	\$ 1,000.00	\$ 820.00	\$ 1,200.00	\$ 1,017.00
Other Services	\$ 10,000.00 14	\$ 5,000.00	\$ 4,603.00	\$ 5,000.00	\$ 5,047.00
Tracking Fees Paid	\$ 25,000.00	\$ 20,000.00	\$ 22,490.00	\$ 26,000.00	\$ 26,658.00
Bank Charges	\$ 3,000.00	\$ 2,000.00	\$ 2,909.00	\$ 2,500.00	\$ 2,604.00
Marketing/Advertising	\$ 1,000.00	\$ 1,000.00	\$ 1,923.00	\$ 3,000.00	\$ 3,495.00
Office Supplies	\$ 1,000.00	\$ 1,000.00	\$ 478.00	\$ 1,000.00	\$ 969.00
Shop Supplies	\$ 1,000.00	\$ 1,000.00	\$ 1,292.00	\$ 3,500.00	\$ 3,686.00
City of Winnipeg Ski Utility Costs	\$ 6,500.00	\$ 6,500.00	\$ -	\$ 6,500.00	\$ 4,000.00
Development Fee	\$ -	\$ -	\$ -	\$ -	\$ 227.00 5

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Miscellaneous Expense	\$ 3,000.00	\$ 3,000.00	\$ 5,437.00	\$ 1,000.00	\$ 3,610.00
Concessions	\$ -	\$ -	\$ 2,799.00	\$ 3,500.00	\$ 3,409.00
Ski Rentals	\$ -	\$ -	\$ 7,822.00	\$ 7,000.00	\$ 7,000.00
Merchandise	\$ -	\$ -	\$ 905.00	\$ -	\$ -
Ski School	\$ 11,000.00	\$ 9,000.00	\$ 11,468.00	\$ 11,000.00	\$ 10,935.00
Salaries	\$ 41,000.00	\$ 35,000.00	\$ 36,753.00	\$ 40,000.00	\$ 39,695.00
TOTAL WINDSOR PARK EXPENSES	\$ 105,200.00	\$ 86,200.00	\$ 101,095.00	\$ 113,200.00	\$ 114,138.00
TOTAL EXPENSE	\$ 273,817.00	\$ 224,377.00	\$ 425,026.00	\$ 408,890.00	\$ 453,074.00
DEFERRED REVENUE					
PROJECTED SURPLUS (DEFICIT)	\$ 5,041.00	-\$ 2,969.00	\$ 52,728.00	\$ 1,024.89	\$ 36,646.00
OPENING EQUITY	\$ 204,284.00	\$ 204,284.00	\$ 151,556.00	\$ 151,556.00	\$ 114,910.00
RETAINED EARNINGS	\$ 209,325.00 ¹³	\$ 201,315.00	\$ 204,284.00	\$ 152,580.89	\$ 151,556.00
Notes:					
1. CAD/CCC workshop, CANSI outreach (NEW), other PD workshops/seminars/webinars etc					
2. Nordiq Canada HP Seminar for example					
3. CWG uniforms in Canada Games account					
4. Multi-sport Pilot Program (coach honorariums)					
5. Expenses related to "Development Fee" as per Agreement with City					
6. According to Auditors Adjusting Entries					
7. 2020 & 2021 Auditors fees combined. Adding more for CEWS monthly verification					
8. unconfirmed \$480 x 4 months ~20% of monthly salary Nov 2020 - Feb 2021					
9. unconfirmed - 1st phase received \$3965 (Aug 12, 2020), 2nd phase pending, 3rd phase anticipated, 4th phase unknown.					
10. must consider need to replace ski doo this year (\$15,000 over 5 years)					
11. Assuming one Thunder Bay trip where we send a coaching team to support athletes on site.					
12. Assuming 25% increase in grooming due to COVID protocol at WPNC (more physically distanced practice grids and skating areas)					
13. Financial Policy states our target equity is ~\$400,000 (12 months of avg. operating costs)					
14. Services for trail renovations (large equipment rental)					